



TATTS GROUP PUTS ITS MONEY ON RIVERBED

Gaming and lottery operator selects Riverbed Steelhead appliances to accelerate applications and cut IT costs; Project achieves ROI in just 6 months

SYDNEY, Australia – June 16, 2009 – Riverbed Technology (Nasdaq: RVBD), the IT infrastructure performance company for networks, applications and storage, today announced that wagering, gaming and lottery operator Tatts Group has selected and deployed Riverbed® Steelhead® appliances at three locations in Australia. The Steelhead appliances have made the Tatts Group's key IT applications run up to four times faster, improving employee productivity and saving the company considerable IT infrastructure costs.

Encompassing businesses such as Tatts Pokies, Tatts Lotteries, Unitab Wagering and Maxgaming, Tatts Group is one of Australia's key providers of poker machines, lotteries, gaming and wagering services. The Tatts Group has acquired a number of other organisations over the past few years and now has over 2,000 staff located across Australia.

Anthony Prior, Communication Systems Manager at Tatts Group, says that after acquiring several companies and their associated IT infrastructure, Tatts Group now has head offices for various businesses located in many states; as a result, staff spread throughout Australia now need to access more data and run more applications, both local and remote.

"Many of our main corporate IT applications, such as Sharepoint, and our finance and HR packages are run on centralised servers located in our Brisbane and Melbourne data centres. But our staff need to access these critical applications from all over the country," Prior explains.

"Remote users regularly complained about application performance - we knew we had a real problem."

Instead of spending more money on WAN bandwidth, Tatts Group decided to look for a WAN optimisation solution. That decision, Prior points out, was "far more cost effective and, unlike a bandwidth upgrade, would not only solve congestion problems, but would also overcome network and application latency." The company selected Riverbed and saw a return on investment (ROI) six months after deploying the Riverbed Steelhead appliances at its Brisbane, Melbourne and Sydney sites.

“Adding WAN bandwidth would have been expensive and would not have solved the real problem of slow application performance,” Prior explains. “The Riverbed Steelhead appliances have made our key applications run four times faster across our WAN, while using much less bandwidth than before,” Prior says. “This has allowed us to realise significant IT cost savings by halving our interstate WAN capacity, from 4 Mbps to only 2 Mbps. But to our users it certainly doesn’t feel like we did that – they see everything running much faster than before. Better yet, the level of user complaints about application performance has dropped markedly.”

Before making a decision, Tatts Group tested products from various vendors. Riverbed was chosen due to the simplicity, scalability and performance of its products.

“The Riverbed Steelhead appliances are easier to configure and perform better than the others tested,” says Prior. “In addition, the Riverbed solution is highly scalable. This is important for us as we’re planning to deploy the Steelhead appliances in other state capitals, including Adelaide and Darwin.”

Prior says the installation, undertaken by Riverbed and HP, was trouble-free, with all products installed quickly and immediately working smoothly.

“The Riverbed Steelhead appliances worked as promised and the installation was effortless - which was very impressive given the benefits they deliver. Now that they’re deployed, the Steelhead appliances are simple to use,” he explains.

“Deployment of WAN optimisation products from Riverbed has been a major success for us – boosting our network performance while saving the company money,” concludes Prior.

Forward Looking Statements

This press release contains forward-looking statements, including statements relating to the expected demand for Riverbed's products and services, statements regarding customer payback following implementation of Riverbed solutions that may suggest likely or certain outcomes, and statements relating to Riverbed's ability to meet the needs of distributed organizations. These forward-looking statements involve risks and uncertainties, as well as assumptions that, if they do not fully materialize or prove incorrect, could cause our results to differ materially from those expressed or implied by such forward-looking statements. The risks and uncertainties that could cause our results to differ materially from those expressed or implied by such forward-looking statements include our ability to react to trends and challenges in our business and the markets in which we operate; our ability to anticipate market needs or develop new or enhanced products to meet those needs; the adoption rate of our products; our ability to establish and maintain successful relationships with our distribution partners; our ability to compete in our industry; fluctuations in demand, sales cycles and prices for our products and services; shortages or price fluctuations in our supply chain; our ability to protect our intellectual property rights; general political, economic and market conditions and events; and other risks and uncertainties described

more fully in our documents filed with or furnished to the Securities and Exchange Commission. More information about these and other risks that may impact Riverbed's business are set forth in our Form 10-Q filed with the SEC on April 30, 2009. All forward-looking statements in this press release are based on information available to us as of the date hereof, and we assume no obligation to update these forward-looking statements. Any future product, feature or related specification that may be referenced in this release are for information purposes only and are not commitments to deliver any technology or enhancement. Riverbed reserves the right to modify future product plans at any time.

About Riverbed

Riverbed Technology is the IT infrastructure performance company. The Riverbed family of wide area network (WAN) optimization solutions liberates businesses from common IT constraints by increasing application performance, enabling consolidation, and providing enterprise-wide network and application visibility – all while eliminating the need to increase bandwidth, storage or servers. Thousands of companies with distributed operations use Riverbed to make their IT infrastructure faster, less expensive and more responsive. Additional information about Riverbed (NASDAQ: RVBD) is available at www.riverbed.com.

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